

BRETIN, Vincent

Personal Details

Gender: Male	Civil Status: Married
Country and Place of Birth: France	Date of Birth: 17-Sep-1977
First nationality: France	
Are you currently a WHO staff member? Yes	Previously applied to WHO? No
a. If yes, please enter your WHO staff number: S207050 (Verified)	b. If yes, please specify your present contract type: Temporary Appointment under Staff Rule 420.4
c. If yes, please specify your present contract start date: 14-Feb-2016	d. If yes, please specify your present contract end date: 13-Aug-2016

Permanent Address: 3 Rue Abel Paris 75012 France <i>Home telephone:</i> +33621401880 <i>Professional telephone:</i> +41792546802	Present Address (if different from Permanent Address): 31 rue des Vollandes Geneva 1207 Switzerland
Other details	
<i>E-mail for correspondence:</i> bretinv@who.int	

Contract Information

Employment Length Preference	Any	If you wish to work less than full time, please indicate percentage	100%
Availability	1 month's notice		

Areas of Expertise

Data Management and Analysis Advanced over 10 years	Monitoring, Surveillance and Evaluation Expert over 10 years	Pharmaceutics related Expert over 10 years	Programme Evaluation and Analysis Expert over 10 years	Project / Program Management Expert over 10 years
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Language Skills

Mother Tongue 1 : French		Mother Tongue 2 : -	
<i>U.N. Proficiency Examination</i> No			
<i>Working Languages</i>	<i>Speaking</i>	<i>Reading</i>	<i>Writing</i>
English	Advanced	Advanced	Advanced
French	Mother Tongue	Mother Tongue	Mother Tongue

Spanish	None	None	None
Other languages			

Education

Highest Educational Degree	Doctorate Degree or Post Doctorate Studies
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Please indicate other educational details or studies in progress in the text box below (if applicable, publications may be entered in the Additional Information section)

Educational details

Year	Name of Education Institution	Degree / Diploma	Title of degree/diploma and description of studies
Sep 2001 Aug 2004	Ecole Normale Supérieure, Université Paris VI Paris France	Ph. D.	Rotations of Bose-Einstein condensates (quantum physics)
Sep 2000 Aug 2001	Ecole Normale Supérieure Paris France	Other	Agrégation de Physique Chimie (highest teaching degree in France, in physics and chemistry)
Sep 2000 Aug 2001	Ecole Normale Supérieure, Université Paris VI Paris France	M. Sc	Master's degree in Quantum physics

International Experience

Organization:	Duty Station:	From:	Grade:
UT/UTD	Geneva	14-Feb-2016	- Temporary Appointment under Staff Rule 420.4

Have you lived and/or worked outside your home country on a long term basis (1 year or more)? **Yes**

Organization:	Duty Station:	From: - To:	Grade:
Boston Consulting Group	Boston	2007 - 2008	
		-	
		-	

Do you have professional experience outside of your home country (e.g., short-term assignments, management responsibility, extensive business travel)? **Yes**

Americas

European Region

WHO HQ - Geneva

Please specify the country and field of work: **Management of consulting projects and teams in multiples countries, in Europe, Geneva and the US**

A number of jobs in international organizations require that you travel extensively or are prepared to relocate. Are you willing and able to travel during the course of your duties? **Yes**

If no, or with reservations, please specify.

Present and previous employment

4 listed currently

<i>Exact Title of Position held:</i> Team lead Results, UNITAID	
<i>Name/address of UNITAID employer:</i> Chemin de Blandonnet 10 - BIBC III - 8th Floor 1214 Vernier Switzerland	<i>Name and title of supervisor(s):</i> Philippe Duneton, Director of Strategy and Results, UNITAID
<i>From:- To:</i> 2/2016 - Present	
<i>Starting Annual Salary (and Currency)</i> 167484 CHF	<i>Ending Annual Salary (and Currency)</i> 167484 CHF
<i>Brief description of duties and responsibilities:</i>	
<p>I am currently leading UNITAID's Results team, which is responsible for monitoring and evaluation of UNITAID grants, impact assessment, and value for money evaluation. I am also a permanent member of UNITAID's Senior Management Team.</p> <p>As part of this work, my role is to:</p> <ol style="list-style-type: none"> 1) Manage the team of Monitoring and Evaluation (M&E) officers <ul style="list-style-type: none"> - review the project plans, theory of change, LogFrame, targets, M&E plan, KPIs and targets to ensure high quality grant packages and program planning; facilitate discussions with grantees and coordinate work with UNITAID's Operations team - coordinate the annual reporting cycle with Finance and Operations teams within UNITAID; lead the performance appraisal of grants; write the annual report documents to UNITAID's Board - contribute to grant operational reviews, steering, and risk management - coordinate external evaluations of grants (mid-term and end-of-project) - onboard and train new M&E officers and grantees on LogFrame approach 2) Lead the development of UNITAID's performance framework and tools <ul style="list-style-type: none"> - define UNITAID's impact and value for money - contribute to the definition of strategic goals and KPIs for UNITAID's 2017-2021 strategy - design UNITAID's performance system, including the development of tools and templates, and the optimization of core process for proposal review, grant development, grant implementation and oversight, and performance reporting and evaluation - conduct a benchmark of external best practices, discussing the key elements of UNITAID's framework with key donors and partners - support grantees and grant teams in further strengthening impact assessment and value for money logic for each grant 3) Build institutional knowledge within UNITAID and more broadly global health <ul style="list-style-type: none"> - evaluate the value for money of UNITAID's top 10 active grants - collaborate with the Communications team on key findings and achievements of UNITAID 4) Contribute to key strategic and operational decisions for UNITAID 	
<i>Key achievements:</i>	
<p>Key achievements since February include:</p> <ul style="list-style-type: none"> - designed a new approach for grant performance reporting to UNITAID's Board; coordinated the assessment of ~25 grants across the Secretariat - led the development of UNITAID's first value for money framework, to be presented in our June Board - led the value-for-money evaluation of UNITAID's top 10 grants - developed a new approach for integrating impact and theory of change in UNITAID's proposal calls 	

- initiated a 9-month program across the UNITAID secretariat to optimize grant performance management
- analyzed value for money, impact and overall potential of new malaria proposals
- contributed to the development of 14 new grants in HIV /AIDS and HCV, led the review of project plans, LogFrame, targets, M&E plans, impact assessment
- supported the definition of UNITAID's new 5-year strategy and KPIs
- collaborated with UNITAID's communication's team to prepare impact stories
- defined a new organizational blueprint for UNITAID's results team

Please indicate how many people you were responsible for. **6** May we contact your employer as a reference? **Yes**

Reason for leaving:

Exact Title of Position held: **Principal**

Name/address of employer: **The Boston Consulting Group**
24 rue Saint Dominique, 75007 Paris, France *Name and title of supervisor(s):* **François Dalens, Senior Partner and Managing Director**

From:- To: **5/2010 - 2/2016**

Starting Annual Salary (and Currency): **160 KEUROS** *Ending Annual Salary (and Currency):* **200KEUROS**

Brief description of duties and responsibilities:

I was promoted Principal (senior project leader) in 2010. My specialization was in health care, with a focus on pharmaceuticals and public health. I led ~30 projects in this period, for public and private clients.

My role was to:

1) Lead large scale, complex consulting projects

- develop global strategies for pharmaceutical companies and public health institutions
- evaluate programs for public health organizations, country health programs, private sector multinationals, using LogFrame and equivalent tools
- analyze pharmaceutical market dynamics across therapeutic areas (eg, HIV/AIDS, HCV, diabetes, oncology, vaccines), market segments (originator, generics), and geographies (eg, US, Europe, Latin America, Africa, Middle East, Asia)
- analyze global health trends, including regulatory and market access landscape and derive implications for key stakeholders
- evaluate the impact, return on investment and value for money of public and private sector initiatives in health (ex-ante and ex-post)
- write reports and presentations, communicate to diverse audiences (executive teams, CEO, Board)

2) Lead client relationships

- design governance and change management approach, create optimal conditions for stakeholder engagement
- act as trusted advisor to senior client executives
- develop relationships
- resolve conflicts and potential crisis

3) Contribute to the development of the health care practice of BCG

- act as an expert in commercial discussions with clients (eg, communicable diseases, diabetes, market access)
- create new methodologies and tools (eg, scenario planning, market modeling, product launch framework)
- identify commercial opportunities at key clients, develop proposals and lead commercial discussions

4) Recruit, develop and evaluate consultants

- build relationships with key executives of targets schools

- conduct recruitment interviews
- evaluate, coach and develop consultants, deliver internal trainings

Key achievements:

Examples of project achievements include:

- United Nations agency: restructured the HIV/AIDS Department of a major UN agency, aligned broad set of stakeholders internally and externally
- program evaluation: reviewed launch preparation of a new vaccine in Burkina Faso
- generics: developed 5-year strategic plan for the Generics division of a leading pharmaceutical company
- innovation: led the evaluation of 60+ early-stage research projects in oncology for a pharmaceutical company
- product launch in Europe: prepared the launch of a diabetes drug in Europe including access and HTA strategy, coordinating work across functions and local / regional / global levels
- biotech: executed the due diligence of a multi-billion biotech in a highly competitive context, orchestrated the work of a team of 50 individuals (including senior executives, experts and advisors)
- BU strategy: assessed 5-year forecast of a multi-billion business unit; within 3 weeks, uncovered major gaps in assumptions

Please indicate how many people you were responsible for. **3** on *May we contact your employer as a reference?* **Yes**

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(over
70 in
the
last
10
years
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Reason for leaving: I wanted to dedicate myself to global health issues

Exact Title of Position held: Project leader

Name/address of employer: The Boston Consulting Group
24 rue Saint Dominique, 75007 PARIS,
FRANCE

Name and title of supervisor(s): Pascal Cotte

From:- To: 12/2007 - 4/2010

Starting Annual Salary (and Currency): 120 KEUROS

Ending Annual Salary (and Currency): 140 KEUROS

Brief description of duties and responsibilities:

I was promoted project leader at the Boston Consulting Group late 2007. From that date, I was formally leading BCG teams of 2-5 consultants (depending on projects), and in charge of end-to-end delivery of consulting projects in health care. I led ~7 projects in 2.5 years as a project leader.

My role was to:

- 1) Lead the analytical work of the BCG team within each project
- evaluate trends in pharmaceutical markets, analyse impact on client operations, business
 - map regulatory and Intellectual Property situation in key markets
 - analyse health care trends in hospital care, provision of care, new technologies and services
 - conduct field visits (manufacturing sites, R&D sites, hospitals, countries) to assess processes and operations, conduct interviews with key stakeholders (typically 20-50 interviews in each project)
 - review reports, technical documents, scientific articles

- check quality of data, models and analyses
 - lead the development of sophisticated models in Excel
- 2) Manage projects from end-to-end
- design full project plan, manage budget, timeline, deliverables
 - lead client relationship on a day-to-day basis, coordinate large teams (BCG and client) through complex transformation programs, manage potential conflicts
 - present project results to audiences at all levels (from middle-management to CEO)
- 3) Act as an expert within BCG's global health care practice
- provide guidance to BCG teams and clients worldwide, on several topics (hospital systems, communicable diseases, pharmaceutical R&D)
 - develop commercial proposals and participate in commercial presentations in topics of expertise
- 4) Recruit and evaluate BCG consultants
- conduct recruitment interviews (2 candidates seen on average every week)
 - setup and lead BCG's recruitment activities towards scientific profiles in France (PhD and ENS)

Key achievements:

Examples of project achievements include:

- emerging markets: identified growth opportunities and required investments in Africa, Middle East, Asia and Latin America for a pharmaceutical company; collaborated closely with local client teams to iterate on options and make strategies locally robust;
- hospital care demand: developed a first-of-its-kind model to forecast hospital demand on a 20 year horizon, based on the quantification of more than 100 input factors spanning across demography, new technology, evolution of medical practice, and policy evolutions.
- program evaluation: conducted the audit of several large investments in vaccines manufacturing facilities (several 100M? each), identified root causes of delays and budget over-runs, developed and implemented solutions addressing these issues
- innovation model: designed a new external innovation model for a major pharmaceutical company
- biosimilar strategy: developed the biosimilar strategy of a pharmaceutical company

Please indicate how many people you were responsible for. **3 on average** May we contact your employer as a reference? **Yes**

Reason for leaving:

Exact Title of Position held: **Consultant**

Name/address of employer: **The Boston Consulting Group
24 rue Saint Dominique
75012 PARIS**

Name and title of supervisor(s): **Michel Frédeau**

From:-To: **8/2004 - 11/2007**

Starting Annual Salary (and Currency) **60 KEUROS**

Ending Annual Salary (and Currency) **80 KEUROS**

Brief description of duties and responsibilities:

As a consultant, I worked on ~10 different projects for private clients, in France and the US. I spent a year in the Boston office of BCG.

My role was to:

1) Analyze markets and develop global strategies for pharmaceutical and medical device companies

- analyze pharmaceutical product sales, patient coverage, compare to national guidelines and expected coverage
- analyze internal organization and processes, conduct interviews, collect data
- conduct expert interviews (eg, academics, technical experts)
- analyze cost structure of research and manufacturing processes
- conduct field visits (research labs, manufacturing sites, clients) to collect evidence from operations
- review technical documents like regulatory dossiers, guidelines, scientific articles, clinical trials results
- evaluate the impact, return on investment of prospective business opportunities or initiatives
- develop databases, audit data quality, and use advanced statistical modelling tools for analysis
- write reports and presentations, communicate findings and recommendations to diverse audiences (middle-management to Executive)

2) Manage transversal teams and projects

- manage project within own area: define workplan, activities, execute activities and track progress
- lead client teams during transformation projects: act as project leader for client team, coach client team members on methodologies, facilitate workshops
- supervise work of junior BCG consultants

3) Contribute to the BCG Health Care practice development

- attend key internal events as core member of the practice
- share best practices
- contribute to commercial proposal writing

Key achievements:

Examples of key achievements include:

- innovative medical device: assessed the potential of a disruptive technology for a medical device company, defined and executed comprehensive program for bringing this technology to market in less than 9 months (twice as fast as initially proposed by client)
- cardiovascular product optimization: analyzed the sales of a cardiovascular drug across key markets, identified opportunity for further growth in under-served patient groups
- R&D strategy: defined the Research strategy of a mid-size pharmaceutical company
- change management: led the integration of two medical device companies following an acquisition; managed and coached both executive teams through a comprehensive change management approach; coached a junior consultant
- R&D productivity: analyzed the Research organization of a large US-based pharmaceutical company, identified and designed a set of initiatives to optimize value for money of Research; coached a junior consultant

Please indicate how many people you were responsible for. **1** on **May we contact your employer as a** **Yes**
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Reason for leaving:

Computer Skills

Wordprocessor:	Word	Proficient
Database:	Excel	Proficient
Spreadsheet:	Excel	Proficient
Operating Systems:		---
Internet & e-mail:	Outlook, Internet Explorer, Chrome	Proficient
Presentation:	PowerPoint	Proficient

Programming:	Fair
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Family Info

<i>Dependant family members</i>		
<i>Name:</i>	<i>Date of birth:</i>	<i>Relationship:</i>
Marguerite Bretin	11-Oct-1982	Spouse
Adrien Bretin	18-Jul-2009	Child
Hector Bretin	16-Aug-2011	Child
<i>Relatives Employed by the United Nations or one of its specialized agencies</i>		
No relatives indicated.		

References

<i>Name:</i>	<i>Address: Telephone: Fax:</i>	<i>E-mail: Occupation, business title:</i>	<i>Briefly indicate how you know this person:</i>
Olivier Wierzba	24 rue Saint Dominique, 75012 Paris +33140171580	wierzba.olivier@bcg.co m Partner and managing director	We have worked together
Mathieu Lamiaux	+33140171055	lamiaux.mathieu@bcg. com Senior partner and managing director	We have worked together
Agnès Audier	+33140171970	audier.agnes@bcg.co m Partner and managing director	We have worked together
Length of stay at current place of residence		<i>in current country of residence since: 1-Feb-2008 in current town/city since: 1-Feb-2008</i>	